

Dinesh A Warriar - passion designer

| Advocate | Motivational Speaker | Soft Skills Enhancer | Corporate Trainer & Consultant |



Profile

Adv Dinesh Warriar is a qualified International corporate trainer and has successfully conducted many training programmes in the corporate and non-corporate sector. An advocate by profession, he is a post graduate in Management and Law and also the Founder Director of JOBSECURA Finishing School & Placements, which provides Management consultancy, Training and HR solutions to corporate clients and students. Adv Dinesh is an experienced corporate trainer skilled in facilitating successful corporate training programs for employees and students. Expert in developing training materials and presenting programs in a stimulating manner, using a combination of power talks, multimedia and group exercises. His experience in conducting training programs to different categories of employees ensures high productivity and long lasting results.

A practicing criminal lawyer in Calicut, for the last 16 years, he is in the panel of Advocates of Indian Bank, Axis Bank & LIC. Staff Co-Operative Bank.

PROFESSIONAL EXPERIENCE:

- Received the prestigious AIMA certification (All India Management Association jointly with NOCN, a UK based certification agency) as a Certified Level 1 trainer.
- Awarded JCI India's coveted Ravi Puraskar for his outstanding contributions in the field of training, at the National Convention of the JCI at Mangalore, December 2017
- Certified International trainer with eleven years experience, conducted thousands of work shops, training thousands of students and corporate executives across India, and overseas. Have delivered Corporate Training sessions in Dubai, Qatar, Malaysia, London, Canada. Etc.
- Key note speaker at annual sales meet and leadership Summit for many corporate groups and international organizations.
- Specialized in training topics like "Dare to lead", "Creative thinking for effortless selling", "Power Up Your Presentations", "Professional Excellence" "The seven secrets to rapport building" Etc.
- Conducted training programs for Corporate clients like L.I.C of India, U.A.E Exchange, Ellyes Electricals, Axis bank, Punjab National Bank, Fly Jac Logistics Etc. Mathrubhumi, Hi-Lite Builders, Lunar chappals, Hawalker etc.
- Successfully designed and implemented a novel project "PARIVARTHANA", a program sponsored by Kerala State Youth Welfare Board an entity of the Govt. of Kerala, where 1700 students were trained in 12 different campuses of Kerala.
- Guest faculty for Business Law and Management subjects for MBA students to many B-Schools.
- Selected as a member of the Group Study Exchange Program Of Rotary International, to represent India as it's cultural ambassador to U.S.A. in 2012.

RECENT INTERNATIONAL PROGRAMS.

Developed and delivered a four day training in 'Professional Excellence' for the Staff of UAE Exchange UK in November 2017.

Was selected to conduct training sessions on effective leadership and strategic planning at the world congress of JCI in Quebec Canada in 2016.

Profile cont'd...

Conducted a four day intensive training, for the employees of UAExchange London, U.K in September 2014.

Represented India as a member of the prestigious Group Study Exchange program of Rotary International and visited United States Of America, for 30 days, delivering presentations on topics related to his profession. March- April. 2012

Conducted six day workshops for Managers, executives and sales team on the topic "Professional Excellence", at UAExchange Qatar in years 2011, 2012 and 2013

Three day workshops on the topic, "Professional leadership development' for senior level managers, at UAExchange Qatar in years 2011, 2012, 2014 and 2017

Two day workshop on the topic 'Effortless selling through rapport building", for the sales force of L I C International Dubai. May- 2011.

The training modules are self developed scientifically, wherein high voltage motivational sessions are sandwiched between role plays, group activities and power point presentations.

PERSONAL ATTRIBUTES.

- A thoroughly out bound person, with strong communication and interpersonal skills, dedicated and sincere towards the objectives and assignments undertaken.
- Tries to remain inspired and inspire others towards positive aspects of life.
- A fun loving person, who reads a lot and is focused on self improvement,.
- Strongly believes in having a progressive approach and outlook in life and is interested in spreading the same for the benefit of the society.

HOBBIES AND INTERESTS.

- Loves music and plays classical Indian flute in carnatic style.
- Have trained himself in martial arts for four years and is a BROWN BELT holder.
- Reads a lot with particular interest in self help, management books and Philosophy.
- Past President of Junior Chamber International Calicut.
- Past President of Calicut management Association.

CLIENT LIST includes

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| • L.I.C International- Dubai | • UAE Exchange, London, Qatar, India |
| • Punjab National Bank | • LIC Of India |
| • Bajaj Allianz | • Mathrubhumi |
| • Logistics Integrators | • V.K.C Group of Companies |
| • Hi-Lite Builders | • Indus Motors |
| • Baby Memorial Hospital | • Lunar Chappals |
| • Hawalker Group of Companies | • Elleys Electrical |
| • Sesame Technologies | • Niranjana Ultrasound |
| • Asianet Communications | • MILMA |
| • Kottakkal Arya Vaidya Sala | • HDFC Insurance |